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Ref. No. SE/2019-20/227

October 24, 2019

**BSE** Limited

P. J. Towers

Dalal Street

Mumbai 400 001

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C/1, G Block

Bandra-Kurla Complex

Bandra (East), Mumbai 400 051

Kind Attn: Sr. General Manager

**DCS** - Listing Department

Kind Attn: Head - Listing

Dear Sirs,

Sub: <u>Intimation under Regulation 30(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations</u>, 2015

We wish to inform you that the Board of Directors of HDFC ERGO General Insurance Company Limited (HDFC ERGO), a material non-listed subsidiary of the Corporation, at its meeting held on October 23, 2019, approved the unaudited condensed financial statements of HDFC ERGO for the period ended September 30, 2019. A copy of the letter issued by HDFC ERGO containing the said statements is enclosed herewith.

We request you to bring the above to the notice of all concerned.

Thank you,

Yours faithfully,

For Housing Development Finance Corporation Limited

Ajay Agarwal

Company Secretary

Encl: a/a

## HDFC ERGO General Insurance October 24, 2019



Ref No.: HDFCERGO/SLC/DK/2019-20/217

Housing Development Finance Corporation Limited 4<sup>th</sup> Floor, HDFC House, 165-166, Backbay Reclamation, H.T.Parekh Marg Churchgate, Mumbai - 400020

Kind Attn: Mr. Ajay Agarwal, Company Secretary

Dear Sir,

Sub: Unaudited Financial Results for the half year ended September 30, 2019

Ref: Compliances pertaining to material unlisted subsidiary under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

We refer to your email dated July 24, 2019 informing us that, in accordance with the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (LODR Regulations) as per the audited financial statements for the year ended March 31, 2019, HDFC ERGO General Insurance Company Limited (based on income) has become a material unlisted subsidiary of the Corporation, inter-alia requiring us to submit all material events including financial results to the Corporation for onward submission to stock exchanges.

We wish to inform you that the Board of Directors of the Company at its meeting held yesterday i.e October 23, 2019, approved the unaudited condensed Financial Statements (Financial Results) for the period ended September 30, 2019, subjected to a limited review by one of the Joint Statutory Auditors.

In accordance with Regulation 52 of LODR Regulations, the unaudited financial results for the half year ended September 30, 2019 in the format prescribed by Insurance Regulatory and Development Authority of India, was submitted to BSE Limited. A copy of the same is enclosed.

Thanking You,

Yours' Faithfully,

For HDFC ERGO General Insurance Company Limited

Dayananda V. Shetty

Company Secretary & Chief Compliance Officer

Encl: a/a

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Registration No.: 146

## Date of Registration with the IRDAI: July 09, 2010



FORM NL-3A-B-BS -BALANCE SHEET		(₹. In '000	
Particulars	As at 30,09,2019	As at 30.09.2018	
SOURCES OF FUNDS			
SHARE CAPITAL	6,058,421	6,054,22	
RESERVES AND SURPLUS	15,640,660	13,880,62	
FAIR VALUE CHANGE ACCOUNT - SHAREHOLDERS	(29,470)	(88,885	
FAIR VALUE CHANGE ACCOUNT - POLICY HOLDERS	(111,271)	(246,135	
BORROWINGS	3,500,000	3,500,00	
DEFERRED TAX LIABILITY	8	48,90	
TOTAL	25,058,340	23,148,72	
APPLICATION OF FUNDS			
INVESTMENTS - SHAREHOLDERS	21,792,470	23,371,20	
INVESTMENTS - POLICYHOLDERS	82,280,772	64,718,12	
LOANS	12		
FIXED ASSETS	2,179,915	2,140,58	
DEFERRED TAX ASSET	462,368		
CURRENT ASSETS			
Cash and Bank Balances	2,407,105	2,045,17	
Advances and Other Assets	29,345,204	16,063,48	
Sub-Total (A)	31,752,309	18,108,65	
CURRENT LIABILITIES	83,737,367	60,023,55	
PROVISIONS	29,672,127	25,166,29	
Sub-Total (B)	113,409,494	85,189,84	
NET CURRENT ASSETS/(LIABILITIES) (C) = (A - B)	(81,657,185)	(67,081,18	
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)			
DEBIT BALANCE IN PROFIT AND LOSS ACCOUNT	14		
TOTAL	25,058,340	23,148,7	

r.No.	Particulars	For the period ended 30,09,2019	For the period ended 30,09,2018
		30,09,2019	30,09,2018
1	OPERATING PROFIT/(LOSS) (a) Fire Insurance	(394,231)	120,483
	* Production (1949)	(117,330)	(123,434
	(b) Marine Insurance	2,463,241	2,278,28
	(c) Miscellaneous Insurance	2,403,241	2,270,20
2	INCOME FROM INVESTMENTS		
	(a) Interest, Dividend and Rent - Gross	783,290	771,85
	(b) Profit on sale of investments	34,931	71,60
	Less: Loss on sale of investments		
3	OTHER INCOME		
	Others		175,00
	TATAL (A)	2,769,901	3,293,79
-	TOTAL (A)	2,703,301	3,233,73
*	PROVISIONS (OTHER THAN TAXATION)	(22.050)	155,73
ı	(a) For diminution in the value of investments	(22,950)	155,75
	(b) For doubtful debts	(30,108)	
5	OTHER EXPENSES		
	(a) Expenses other than those related to Insurance Business Employees' related remuneration and welfare benefits	46,562	37,52
	(b) Corporate Social Responsibility Expenses	18,827	53
	(c) Bad Debts written off	43,715	
	(d) Remuneration to directors and others	×	
	(c) Amalgamation Expenses	77,773	
	(f) Interest on Debentures	133,364	133,36
	(g) Penalty	*	
	TOTAL (B)	267,183	327,16
	PROFIT/(LOSS) BEFORE TAX	2,502,718	2,966,63
	Provision for Taxation:		
	-Current Tax/ Minimum Alternate Tax (MAT)	613,717	655,42
	-Deferred Tax	55,270	12,57
	PROFIT/(LOSS) AFTER TAX	1,833,731	2,298,63
	APPROPRIATIONS		
	(a) Interim dividends paid during the period	8	
	(b) Proposed final dividend	*	
	(c) Dividend distribution tax	9	
	(d) Transfer to any Reserves or Other Accounts (e) Transfer to Debenture Redemption Reserve	24,300	48,60
	(f) Transfer to Contingency Reserve for Unexpired Risks	27,500	
	Balance of profit/ (loss) brought forward from previous year	5,074,847	2,984,37

	MARKET STREET,	FORM	NL-1A-B-RA :REVE	NUE ACCOUNT					(₹. In '000)
Sr.No	Particulars	Particulars For the period ended 30.09,2019					or the period ended 30,05	2.2018	
		Fire	Marine	Misc	Total	Fire	Marine	Misc	Total
1	Premiums earned (Net)	662,234	370,304	20,644,054	21,676,592	354,836	273,596	16,636,948	17,265,380
2	Profit/Loss on sale/redemption of Investments (Net)	6,577	1,484	124,200	132,261	11,867	2,832	206,275	220,97
3	Others:		1				1		
	Investment Income from Terrorism Pool	3,800		983	3,800	20,693			20,69
	Miscellaneous Income/Liabilities written back	727	417	23,225	24,369	524	421	25,577	26,522
4	Interest, Dividend and Rent - Gross	147,484	33,273	2,785,085	2,965,842	127,919	30,532	2,223,541	2,381,992
	TOTAL(A)	820,822	405,478	23,576,564	24,802,864	515,839	307,381	19,092,341	19,915,56
1	Claims Incurred (Net)	563,405	316,453	16,504,520	17,384,378	336,920	263,227	12,907,743	13,507,890
2	Commission (Net)	(159,561)	65,959	(1,300,195)	(1,393,797)	(425,043)	47,512	(858,243)	(1,235,774
3	Operating Expenses related to Insurance Business	811,209	140,396	5,908,998	6,860,603	483,479	120,076	4,764,555	5,368,11
4	Premium Deficiency		1997	5 <del>1</del> 88					
	TOTAL (B)	1,215,053	522,808	21,113,323	22,851,184	395,356	430,815	16,814,055	17,640,226
	Operating Profit/(Loss) from Fire/Marine/Miscellaneous Business C= (A - B)	(394,231)	(117,330)	2,463,241	1,951,680	120,483	(123,434)	2,278,286	2,275,33
	APPROPRIATIONS Transfer to Shareholders' Account	(394,231)	(117,330)	2,463,241	1,951,680	120,483	(123,434)	2,278,286	2,275,33
	Transfer to Catastrophe Reserve		350	950	8	17.4	97.1	3	
	Transfer to Other Reserves	320	.*:	600			860		2
	TOTAL(C)	(394,231)	(117,330)	2,463,241	1,951,680	120,483	(123,434)	2,278,286	2,275,33

Sr.No	Particulars For the period ended 30.09.2019 For the period ended Sr.No		Particulars	For the period ended 30.09,2019	For the period ended 30,09,2018		
1	Gross Direct Premium Growth Rate	20.14%	13.01%	12	Operating Profit Ratio	9,00%	13.18%
2	Gross Premium to shareholders' fund ratio	2.33	2.11	13	Liquid Assets to liabilities ratio	0.23	0,36
3	Growth rate of shareholders' fund	8.85%	16.89%	14	Net earning ratio	8.04%	11.78%
4	Net Retention Ratio	44.47%	45.82%	15	Return on net worth ratio	8.45%	11.53%
5	Net Commission Ratio	-6.11%	-6.33%	16	Available Solvency Margin Ratio to Required Solvency Margin Ratio	1,70	2.03
6	Expense of Management to Gross Direct Premium Ratio	20.54%	19.93%	17	NPA Ratio		
7	Expenses of Management to Net written Premium ratio	45.49%	42.94%		Gross NPA Ratio*	NA	NA
8	Net Incurred Claims to Net Earned Premium	80.20%	78.24%		Net NPA Ratio*	NA	NA
9	Combined Ratio	104.17%	99.42%	18	Debt Equity Ratio	0.16	0.18
10	Technical Reserves to net premium ratio	3.11	2.87	19	Debt Service Coverage Ratio	19,77	23.24
111	Underwriting balance ratio	-0.05	-0.02	20	Interest Service Coverage Ratio	19.77	23,24
1/0	Onderwriting balance rand	40.03	40.02	21	Asset Cover Availability*	NA.	NA

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1. The above results for the half year ended September 30, 2019 which have been subjected to limited review by the Statutory Auditors, were reviewed by the Audit and Compliance Committee of Directors and subsequently approved by the Board of Directors at its meeting held on October 23, 2019, in terms of circular on Public Pisclosure by Insurers dated January 28, 2010 issued by Insurence Regulatory and Development Authority of India.

2. Balos are computed in accordance with and as per definition given in the Master Circular on Preparation of Financial Statements dated October 5, 2012 & subsequent corrigendum thereon dated July 3, 2013(except for ratios at Sr. No. 18-21 in Form NL-30A above).

3. The previous due date for payment of Interest on NCD was November 9, 2019 and total interest due and payable on NCD on November 9, 2019 is ₹266,000 (\*000s).

4. Networth as on September 30, 2019 : Basic \*₹3.03 (Previous Period \$7.93.84, 202 (Previous Period \$7.93.84, 202 (Previous Period \$7.93.80), Diluted \*₹3.02 (Previous Period \$7.93.80), Diluted \*₹3.02 (Previous Period \$7.90.81).

5. The Board of Directors of the Company approved the State Purchase Agreement, entered into by and amongst the Company, Housing Development Finance Corporation Limited (HDFC Limited), Apollo Munich Health Insurance Company Limited (Apollo Munich), Apollo Hospitals Enterprise Limited, Apollo Energy Company Limited and Munich Health Holding AG, in connection with the acquisition of upto \$1.2% of the capital of Apollo Munich by HDFC Limited and subsequent merger of Apollo Munich into the Company. The said acquisition and merger is subject to regulatory approvals.

9. Previous year figures have been regrouped, wherever necessary, for better presentation and understanding.

MUMBAI

Call us: 1800 2 700 700 or Visit us: www.hdfcergo.com

Place: Mumbai Date: October 23, 2019